## Intro to our New Commissioner Ms. Elsenia Young

The Young Real Estate Group, LLC is a full service real estate firm, specializing in Brokerage, Management, Consulting, Counseling, Development, Homebuyer Education, Property Valuation, Construction and Maintenance and Disposition of Properties Owned by major real estate lenders. The firm's motto is "We're Taking You Home."

The Firm was established in 2006 by A. Elsenia Young, a long time real estate professional who has been a licensed real estate broker in the state of Louisiana since 1983. The company prides itself in the reputation of personally providing service to our clients and customers.

A separate company, located within the Young Real Estate Group, Young Real Estate Group Construction-Maintenance focuses on providing services ranging from makes ready clean-ups, lawn services, trash removal, renovations, janitorial services, landscaping and other real estate support services.

As a practicing real estate licensee, Mrs. Young also serves as an Adjunct Instructor, teaching Real Estate Principles and Practices, at both Southern University and Baton Rouge Community College. Mrs. Young is also a licensed real estate instructor, holding an instructor certificate from the Louisiana Real Estate Commission.

As a Certified Homebuyer Education Trainer, since 1990, Elsenia has awarded certificates to hundreds of first time homebuyers through the Homeownership Education Classes taught by the company's licensees, with her and the lead teacher/trainer. Young Real Estate Group is also an affiliate of the NID-HCA Housing Counseling Agency. The company also provides consulting and services for some of the programs conducted through the Southern University Center for Social Research.

Ms. Young became a licensed real estate professional in 1975. She received her initial licensing law training at Louisiana State University. She received her broker's license in 1984. She is a certified Real Estate Sales Trainer and a Certified Homebuyer Education Instructor. Young is also a certified instructor with the Louisiana real Estate Commission.

Elsenia is currently the Broker/Designated Realtor and Owner of The Young Real Estate Group, Realtors. The Young Real Estate Group is a full service real estate firm offering services in brokerage, consulting, counseling, management, and property valuation. The company represents several mayor lenders in the marketing and sale of foreclosed properties.

As a Homebuyer Education Trainer since 1990, Elsenia has provided pre-purchase counseling for several hundred first time homebuyers. She has also represented many of the local Community Development Corporations in the acquisition, development and sale of residences for low to moderate income purchasers.

Ms. Young is a member of the National Association of Realtors and HTE National Association of Real Estate Brokers. She currently serves as President of the Baton Rouge Association of Real Estate Brokers, a local chapter of the National Association of Real Estate Brokers.

Elsenia has helped more than 1,000 families realize the "American Dream of Homeownership".